



HPD349 –Environmental Consultancy For Sale –UK

An opportunity has arisen to acquire a well-established environmental consultancy, with a focus on using environmental reporting to drive sustainability in UK building portfolios.

Working in an independent capacity, this business deploys specialist expertise, helping its clients negotiate the increasingly complex regulatory framework and demanding compliance requirements, to apply to the practical functioning of their building spaces. The company's work encompasses key areas including the application of the Energy Savings Opportunity Scheme (ESOS) assessments, Streamlined Energy and Carbon Reporting (SECR) requiring large companies to publicly report carbon emissions, Environmental, Social and Governance (ESG) and reporting for investors. The company specialises in the preparation and maintenance of audit trails to deliver full transparency and adherence to compliance deadlines.

The company serves a longstanding and thriving client base, with a large focus on the UK Social Housing sector. The company's Housing Association client base spans regions across the UK and have, over the years, come to rely on this business as a trusted advisor, demonstrated by repeat custom through various projects. The company also serves a growing range of other sectors managing large property portfolios, including Architectural Firms, Care Homes, GP Surgeries, Local Authorities and Supermarkets.

The company operates with an experienced team of Environmental Assessors, bringing a wealth of expertise from various environmental disciplines. The company holds industry accreditations as a member of the Institute of Sustainability & Environmental Professionals (ISEP) Corporate Partnership Programme and is recognised as a National Housing Federation sector supplier.

This business comes to market with a clearly defined and proven service offering, a robust and loyal customer base and reputational equity, forming a solid basis for a potential acquirer to build upon to generate future growth.

Highlights

- Longstanding, UK-wide client base in the Social Housing sector.
- National Housing Federation sector supplier.
- Growing client base in diverse sectors with significant building portfolios.
- Deep expertise and experience in delivering ESG reporting standards for investors.
- Qualified team of Environmental Assessors.



Financial Overview

F/Y:	2022	2023	2024	2025	2026
Sales revenue	£481,993	£546,788	£541,675	£685,271	£571,397
Gross profit	£387,729	£416,222	£403,997	£533,455	£365,612
<i>Percentage</i>	<i>80%</i>	<i>76%</i>	<i>75%</i>	<i>78%</i>	<i>64%</i>
Adjusted EBITDA	£264,015	£281,565	£258,664	£372,996	£222,177
<i>Percentage</i>	<i>55%</i>	<i>51%</i>	<i>48%</i>	<i>54%</i>	<i>39%</i>

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited