



HOH969 Manufacturer of Mobility and Postural Seating Solutions for Healthcare, Educational and Recreational Special Needs

Company For Sale – South West UK

An opportunity has arisen to acquire an award-winning provider of mobility and seating solutions for individuals with needs ranging from mild mobility challenges to more complex physical or cognitive requirements.

The company manufactures, assembles, and distributes a range of specialist mobility equipment, seating systems, and associated products for children, teenagers, and adults.

Supporting users' fitness, wellbeing, and social inclusion, the company's offering is widely regarded as a gold standard in the market, recognised for its modern design, innovation, build quality, and strong customer support. The business also benefits from a robust intellectual property portfolio, including several patents and trademarks.

The company designs and manufactures its products from a dedicated UK-based facility. Its own-brand extensive product range provides practical, life-enhancing solutions, with a modular approach that allows each product to be tailored to individual needs, when required.

Over 50% of revenue is generated through regular sales to schools and commercial distributors of healthcare equipment, with the remainder being direct sales to end-users and their families.

The business continues to invest in innovation, regularly introducing new products to meet evolving customer needs. With limited direct competition, the company is considered a market leader, supported by its strong product range, high manufacturing standards, and compliance with UK and international regulations.

Highlights

- Award-winning, innovative engineering and manufacturing company.
- 25+ years of trading history with strong reputation
- Well-established, global distributor and dealer base.
- Strong brand and IP portfolio with patented products and technologies.
- Further product development in the pipeline.



Financial Overview

F/Y:	2022	2023	2024	2025	2026
Sales revenue	£1,573,144	£1,648,648	£1,760,605	£2,094,420	£1,757,534
Gross profit	£508,027	£465,373	£509,013	£524,330	£532,494
<i>Percentage</i>	32%	28%	29%	25%	30%
Adjusted EBITDA	£120,067	£113,012	£83,757	£80,493	£83,299
<i>Percentage</i>	8%	7%	5%	4%	5%

- Directors' replacement cost is accounted for within the Adjusted EBITDA.
- Retirement sale

Offers Invited