



## HOH969 Manufacturer of Mobility and Postural Seating Solutions for Healthcare, Educational and Recreational Special Needs Company For Sale – South West UK

An opportunity has arisen to acquire an award-winning provider of mobility and seating solutions for individuals with needs ranging from mild mobility challenges to more complex physical or cognitive requirements.

The company manufactures, assembles, and distributes a range of specialist mobility equipment, seating systems, and associated products for children, teenagers, and adults.

Supporting users' fitness, wellbeing, and social inclusion, the company's offering is widely regarded as a gold standard in the market, recognised for its modern design, innovation, build quality, and strong customer support. The business also benefits from a robust intellectual property portfolio, including several patents and trademarks.

The company designs and manufactures its products from a dedicated UK-based facility. Its own-brand extensive product range provides practical, life-enhancing solutions, with a modular approach that allows each product to be tailored to individual needs, when required.

Over 50% of revenue is generated through regular sales to schools and commercial distributors of healthcare equipment, with the remainder being direct sales to end-users and their families.

The business continues to invest in innovation, regularly introducing new products to meet evolving customer needs. With limited direct competition, the company is considered a market leader, supported by its strong product range, high manufacturing standards, and compliance with UK and international regulations.

### Highlights

- Award-winning, innovative engineering and manufacturing company.
- 25+ years of trading history with strong reputation
- Well-established, global distributor and dealer base.
- Strong brand and IP portfolio with patented products and technologies.
- Further product development in the pipeline.



## Financial Overview

<b>F/Y:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>
<b>Sales revenue</b>	<b>£1,573,144</b>	<b>£1,648,648</b>	<b>£1,760,605</b>	<b>£2,094,420</b>	<b>£1,762,354</b>
Gross profit	£508,027	£465,373	£509,013	£524,330	£760,215
<i>Percentage</i>	32%	28%	29%	25%	43%
<b>Adjusted EBITDA</b>	<b>£120,068</b>	<b>£113,014</b>	<b>£82,720</b>	<b>£78,764</b>	<b>£88,511</b>
<i>Percentage</i>	8%	7%	5%	4%	5%

- Directors' replacement cost is accounted for within the Adjusted EBITDA.
- Retirement sale

## Offers Invited