



HOD918 –Block and Barrier Hire Company For Sale – Midlands - UK

An opportunity has arisen to acquire a highly reputable provider of concrete block and barrier hire services to a range of prominent clients. Benefiting from almost 2 decades of trading, this company has achieved a solid position in the market as the go to provider for a range of essential site security and event safety and security solutions.

This business specialises in the provision of concrete blocks, access prevention measures and marquee weights. Its longstanding client base consists of security companies, real estate services companies and large food companies, as well as organisations requiring temporary structures to run their high-profile, national and international events.

The company supplies its barriers and ballast directly to its clients and can deliver the products to site. Barriers are manufactured to highly specified standards and are constructed with eco-friendly, recycled materials. The company also benefits from a proactive approach towards product development, with a number of new products for additional applications in the pipeline.

The company holds memberships with key industry organisations and operates with a lean structure which efficiently deploys its products with expertise to its clients in the right place and at the right time.

Highlights

- Longstanding client base.
- Customers include household names and prominent UK events.
- Direct supplier of products to clients.
- Eco-friendly blocks constructed from recycled materials.
- Ability to deliver across the UK and overseas.



Financial Overview

F/Y:	2020	2021	2022	2023	2024
Sales revenue	£1,139,097	£1,072,574	£1,301,838	£1,393,446	£1,443,716
Gross profit	£788,314	£747,673	£1,049,645	£1,051,255	£943,969
<i>Percentage</i>	69%	70%	81%	75%	65%
Adjusted EBITDA	£460,126	£429,706	£649,698	£663,843	£391,557
<i>Percentage</i>	44%	44%	53%	51%	26%

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited