



## HOM738 – Care Home Group For Sale – Northern England and Midlands UK

An opportunity has arisen to acquire a highly reputable Care Service provider with 5 well established care homes and a range of individual supported living properties across the North of England and the Midlands.

Benefitting from a trading record of over 20 years, this company has established an excellent reputation for delivering personalised care and support in a range of key specialisms in the Health and Social Care sector including adults with learning and physical disabilities, mental health care, challenging behaviour, autism and elderly care.

The standard of care given by this company is designed to facilitate independent and dignified living for its service users. Its elderly care services are focused on providing nursing care, incorporating interaction with family members and healthcare professionals. Residents and recipients of its supported living services for individuals with mental health issues, autism, learning difficulties and challenging behaviour are tailored to the service user's individual needs, with the aim of encouraging independent living where possible, through a range of therapies including social activities and instruction in practical life skills.

The business runs to an efficient and well-established operational structure, with individual care units managed autonomously, with cohesive support and high standards maintained from the company's head office. As a result of this structure and the dedication of its highly skilled and caring approach from its team of staff, this company has achieved consistently favourable CQC ratings across its care facility network.

### Highlights

- Range of Care Homes and individual properties into which care services are provided.
- 8% of total revenue is attributable to elderly care in one care home and all other facilities provide a range of adult specialist care (current shareholders would consider extracting the elderly care home if this was preferable to an acquirer).
- Impressive revenue growth trajectory.
- Consistently high standard of CQC ratings across its care unit network.
- Highly regarded Care Service Provider in the fields of Elderly Care, Autism, Learning Disabilities and Challenging Behaviour.
- Portfolio of residential and supported living care facilities across the North of England and the Midlands.
- All properties owned on a Freehold basis.
- Well-established operational structure and a highly skilled, dedicated team of staff.



## Financial Overview

<b>F/Y:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025 (Proj)</b>	<b>2026 (Proj)</b>
<b>Sales revenue</b>	<b>£12,732,306</b>	<b>£14,048,087</b>	<b>£16,127,976</b>	<b>£17,401,773</b>	<b>£18,245,269</b>
Gross profit	£3,703,979	£4,222,891	£5,024,206	£4,946,699	£4,996,726
<i>Percentage</i>	<i>29%</i>	<i>30%</i>	<i>31%</i>	<i>28%</i>	<i>27%</i>
<b>Adjusted EBITDA</b>	<b>£2,002,566</b>	<b>£1,763,899</b>	<b>£2,404,832</b>	<b>£2,463,668</b>	<b>£2,478,456</b>
<i>Percentage</i>	<i>16%</i>	<i>13%</i>	<i>15%</i>	<i>14%</i>	<i>14%</i>

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

## Offers Invited