



HOM731 –IT Network Support Company For Sale – UK

An opportunity has arisen to acquire an IT network support service provider based in the North of England. With more than a decade of trading history, this business has attained a strong market position as a specialist providing critical network infrastructure for large organisations with complex network requirements.

This company deploys its expertise and independent status to deliver tailor-made technological solutions aligned with their clients' requirements. The company's service offering encompasses the design, installation, and ongoing monitoring and support of their clients' systems, with the aim of achieving optimum performance and minimal downtime.

The company's high profile customer base consists of a range of organisations which require reliable and scalable IT network solutions. Client organisations include leading leisure and entertainment venues, retail chains, restaurant chains and manufacturing facilities and residential care facilities.

The company has deployed a range of often complex network solutions for their clients, which include the installation of wireless networks for theme parks, aquariums, animal sanctuaries and retail outlets.

The company is run by a small team of knowledgeable and qualified staff, with a wealth of network engineering expertise. The company also holds several industry accreditations and is partnered with high-profile technology companies.

Highlights

- 10+ years of trading.
- Impressive growth trajectory.
- Established client base of large high-profile organisations with complex IT network requirements.
- 1-, 3- and 5-year support contracts
- Highly skilled and qualified engineering team.
- Independent, tech agnostic specialist.
- Highly accredited with prominent tech partnerships.
- Significant opportunities for growth

Financial Overview

F/Y	2020	2021	2022	2023	2024 F/C
Sales revenue	£471,376	£730,205	£2,001,418	£4,146,152	£6,518,843
Gross profit	£289,116	£460,755	£797,714	£1,436,372	£2,094,967
<i>Percentage</i>	61%	63%	40%	35%	32%
Adjusted EBITDA	£95,597	£250,892	£569,773	£1,134,615	£1,491,848
<i>Percentage</i>	20%	34%	28%	27%	23%

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited