

HNM495 – Metal Fabrication & Installation Company For Sale –UK

An opportunity has arisen to acquire a metal fabrication and installation company based in the East of England. The company benefits from a wealth of experience and has built a solid reputation throughout its 14-year trading history.

The company has completed a wide-ranging portfolio of projects with clients across the UK, working directly with a range of client types including contractors, luxury developments, construction companies, government departments and other prominent organisations.

The range of projects delivered reflect the company's capabilities to manufacture and install key architectural features, which include mezzanine floors, canopies, balustrades, feature staircases, portal framed buildings and structural steelwork. The company has the capacity to fabricate structures from its well-equipped in-house facilities.

This business is supported by a well-established organisational structure, with a dedicated, highly skilled and loyal team of draughtsmen, fitters and workshop operatives who work alongside a trusted pool of contractors. The company works to consistently high standards as evidenced by their accreditation status as an SSIP Approved Contractor and UKCA Certification.

The Company has attained a proven record for stability and profitability and is well-positioned with strong, clearly identified growth opportunities.

Highlights

- 14+ years of trading.
- Solid UK-wide client base.
- Proven expertise in metal fabrication and installation.
- Wide-ranging portfolio of large-scale projects.
- SSIP Approved Contractor.
- Well-equipped in-house fabrication facility.

Financial Overview

F/Y:	2021	2022	2023	2024	2025 (f/c)
Sales revenue	£4,064,283	£4,212,350	£5,072,645	£4,555,257	£4,500,000
Gross profit	£1,105,927	£651,228	£1,699,398	£1,337,821	£1,272,139
<i>Percentage</i>	<i>27%</i>	<i>15%</i>	<i>34%</i>	<i>29.4%</i>	<i>28%</i>
Adjusted EBITDA	£771,061	£344,125	£1,221,724	£828,636	£767,917
<i>Percentage</i>	<i>19%</i>	<i>8%</i>	<i>24%</i>	<i>18%</i>	<i>17%</i>

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited