



## HMM277 – Private Ambulance Company For Sale –UK

An opportunity has arisen to acquire a Private Ambulance company based in Southeast England, specialising in the provision of A&E transportation and medical cover for events.

Since its inception, this company has emerged as a prominent provider of Patient Transport, High Dependency Unit, Bariatric Transport and Private Transfers. The company holds CQC accreditation and benefits from supplier contracts with Local Authorities, NHS Trusts, private healthcare providers and private company clients. It is also registered with the UK government for Medical Repatriation within the EU.

The business has built considerable experience covering high-profile events, which include sports events such as motorcycle racing, high-profile charity running events and 10k running events. In addition, the company covers large-scale public leisure gatherings such as fairs and concerts and caters to a range of specialist events.

The company operates with a qualified team of staff with a wide range of competencies to attend to basic care needs through to transferring patients with critical conditions and acute care requirements. Most of its staff are NHS trained and cover all levels of healthcare, ranging from Basic First Aiders and Qualified Paramedics to Nurse Practitioners and High Dependency Unit trained staff. They are also a registered Quallsafe training centre for first aid at work, FREC 3 & 4, and many other courses.

This business has carried out significant and continuous investment in a first-rate fleet of currently 23 emergency vehicles and has a preferred supplier arrangement with an ambulance company. This agreement contains a comprehensive account management plan which ensures compliant vehicle management and optimised cost effectiveness.

### Highlights

- Private Ambulance company specialising in event medical cover.
- CQC Accredited company.
- Extensive experience in sporting, leisure and large-scale public events.
- Contracts with NHS Trusts, Local Authorities and private companies.
- First-rate fleet of 23 emergency vehicles.
- Highly trained and qualified healthcare staff.
- Registered Quallsafe Training Centre.



## Financial Overview

	2020	2021	2022	2023	2024 (F/C)
<b>Sales revenue</b>	<b>£287,975</b>	<b>£511,654</b>	<b>£1,597,041</b>	<b>£2,298,636</b>	<b>£2,839,993</b>
Gross profit	£63,018	£226,155	£554,372	£777,195	£1,153,297
<i>Percentage</i>	22%	44%	35%	34%	41%
<b>Adjusted EBITDA</b>	<b>-£76,382</b>	<b>£91,601</b>	<b>£416,725</b>	<b>£538,031</b>	<b>£843,512</b>
<i>Percentage</i>	-27%	18%	26%	23%	30%

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

## Offers Invited