



HND110 –Mechanical & Electrical Contractor For Sale –UK

An opportunity has arisen to purchase a full service and maintenance Mechanical and Electrical Contracting business, operating across London and the South East of England. Benefitting from over 19 years of trading history, this highly accredited company has developed a strong reputation across its commercial and public sector customer base.

The company specialises in reactive, maintenance and construction projects across an expanding geographical territory encompassing a 25-mile radius of the M25. Its relationship with a large key customer is also enabling the company to carry out work in additional UK regions. The company's portfolio of completed work in a variety of settings include historic buildings, educational institutions, major housing projects and significant commercial construction works.

Through its highly skilled, experienced and committed team, this business delivers a full suite of site set-up, design, mechanical and electrical installation and maintenance services. The company's range of installation and maintenance services include HVAC, data cabling, fire alarms, plumbing, testing and site temporary works.

The company's growing facilities maintenance side of the business is a key driver for future expansion. This growth is determined by its client relationship with a significant player in the facilities management and engineering services space. In addition, the business has a contract in place with a large construction company to provide temporary utilities and facilities (site temps work) for construction projects across the South of the UK.

Highlights

- Full service and maintenance Mechanical and Electrical Contractor.
- Operating across London and the South East of England.
- NICEIC and Safe Contractor accredited.
- Established network of supplier relationships and industry contacts.
- 20-year + trading history and current growth trajectory.
- Strong reputation in the sector and experience of operating in the London area.
- Solid track record and delivery of services.
- Skilled management team with experience of controlling large, complex contracts.
- Secured sales £1.9 million for 2023 and expected sales £2.5 million.



Financial Overview

Y/E: 30th Sep	2020	2021	2022	2023 (F/C)
Sales revenue	£2,963,707	£2,639,857	£2,441,625	£2,626,000
Gross profit	£548,872	£778,069	£708,298	£761,540
<i>Percentage</i>	19%	29%	29%	29%
Adjusted EBITDA	-£138,770	-£19,554	£60,607	£70,731
<i>Percentage</i>	-5%	-1%	2%	3%

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited