



HMD285 – High-End Interior Joinery Contractor For Sale – South East UK

An opportunity has arisen to purchase an interior joinery specialist with a portfolio of luxury design projects for a thriving, premium client base. From its dedicated manufacturing facility in South East UK, this company excels in crafting joinery solutions for a variety of residential spaces across the UK, to the highest standards.

This business has ample expertise in the manufacture, finishing and installation of elegantly crafted furniture pieces, storage units, entertainment rooms and refurbishments sympathetic to a range of heritage properties. Its highly skilled team of qualified joiners combine experience and creativity and have been an integral part of building its reputation as a trusted sub-contractor in delivering both extensive and small-scale interior projects with stunning outcomes.

The company benefits from a robust trading record spanning 25 years. Throughout this time, the company has cultivated strong professional relationships, working with a range of architects, interior designers, private clients and High Net Worth Individuals.

This business is dedicated to the professional development of its artisanal team of joiners, finishers and paint sprayers. It actively promotes the skills of its current employees with a range of highly complex and challenging projects and the growth of future talent in this niche industry through apprenticeships.

This opportunity comes to market in a strong financial position and a well-established ability to lead exclusive residential projects, transforming their clients' ambitious visions into outstanding realities.

Highlights

- Premium client base of HNWIs, architects and interior designers.
- Expertise in creating hand-crafted furniture pieces and interior design features.
- Reputable business with a 25-year trading record.
- Highly skilled team of experienced joiners.
- Dedicated premises housing a well-equipped manufacturing and workshop facility.



Financial Overview

Y/E:	2018	2019	2020	2021	2022	2023
Sales revenue	£892,682	£1,148,645	£1,062,024	£1,017,876	£1,187,850	£1,272,803
Gross profit	£630,054	£747,384	£706,411	£653,290	£852,158	£849,836
<i>Percentage</i>	<i>71%</i>	<i>65%</i>	<i>67%</i>	<i>64%</i>	<i>72%</i>	<i>67%</i>
Adjusted EBITDA	£112,753	£132,726	£117,662	-£2,387	£224,527	£190,206
<i>Percentage</i>	<i>13%</i>	<i>12%</i>	<i>11%</i>		<i>19%</i>	<i>15%</i>

- Directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited