



HMS097 - Commercial HVAC and Refrigeration Design & Build Contractor For Sale

An opportunity has arisen to acquire a Commercial HVAC and Refrigeration Design and Build Contractor based in the Greater London area. In over a decade of trading, the company has developed expertise in delivering effective design and management solutions within the commercial HVAC and refrigeration sector.

The company has an extensive record in delivering energy management solutions across the spectrum of large-scale client environments, which include leisure facilities, hotels, data centres, office developments and educational establishments. The suite of services serves their customers' encompassing the design of HVAC systems, energy management and maintenance.

With wide ranging experience and knowledge in the design, implementation and management of HVAC and refrigeration systems, the company provides its services clients located in complex, high security settings. To this end, the company is familiar with the demands of attending high-risk areas which require vetting status and adherence to security protocols.

With a loyal and skilled operational and engineering team, characterised by longevity of service and industry insight, the company adheres to high industry standards, with approved contractor status from leading industry bodies including Alcumus and the NICEIC.

The company has built a consistent record for delivering effective energy management solutions to its longstanding and high-profile client base and is well-positioned for growth and increased recognition within the energy management industry.

Highlights

- Well-reputed Commercial HVCA and Refrigeration Design and Build Contractor.
- HVAC and industrial refrigeration specialists.
- 12-year trading history.
- High-profile clients with multinational presence.
- Highly knowledgeable and experienced team of employees and engineers.
- Experienced in delivering solutions for high security environments.



Financial Overview

Y/E: 31 st Oct	2019	2020	2021	2022	2023 (F/C)
Sales revenue	£1,950,734	£1,300,774	£2,518,304	£5,090,641	£5,346,572
Gross profit	£1,106,940	£384,008	£1,207,299	£2,450,041	£2,586,572
<i>Percentage</i>	<i>57%</i>	<i>30%</i>	<i>48%</i>	<i>48%</i>	<i>48%</i>
Adjusted EBITDA	£95,398	-£252,934	£514,756	£1,440,209	£1,584,166
<i>Percentage</i>	<i>5%</i>	<i>-19%</i>	<i>20%</i>	<i>28%</i>	<i>30%</i>

The directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited