



HLDo83 – Independent Timber & Sheet Material Merchant Company For Sale –UK

An opportunity has arisen to acquire an independent timber merchant business with a solid trading record of almost three decades. This family run business benefits from a knowledgeable and dedicated team in place.

The company specialises in providing high quality timber products for outdoor and indoor building requirements as well as a wide variety of construction timbers to accommodate a variety of applications. The quality of its product range is assured by its FSC and PEFC certifications.

As an established industry player, the company has over the years developed a robust and wide-ranging supplier network, with key imports from Northern Europe and the Far East. The company also has a number of UK supplier relationships, ensuring a range of options from different sources.

This profitable business has an established and diverse customer base within the building trade, as well as local authorities and a steady and growing customer base in the Creative/Media sector where they have developed a niche.

The company operates from well-appointed premises, which offer ample space for the vast range of materials currently available, and potential for further product lines.

Highlights

- Trading record of almost three decades.
- High-quality timber products for construction, indoor and outdoor requirements.
- Thriving and expansive trade customer base.
- Strong and varied supplier network.
- Well-appointed and spacious premises with ample room for expansion.



Financial Overview

Y/E: 31 st Dec	2019	2020	2021	2022
Sales revenue	£4,995,709	£5,493,519	£8,398,546	£6,182,000
Gross profit	£882,816	£1,039,096	£1,840,311	£1,136,000
<i>Percentage</i>	18%	19%	22%	18%
Adjusted EBITDA	£237,071	£459,426	£1,227,049	£339,000
<i>Percentage</i>	5%	8%	15%	5%

Directors' replacement cost is accounted for within the Adjusted EBITDA.

Offers Invited