



HKDo27 – Office Interiors Fit Out, and Moves Business for Sale–UK

An opportunity has arisen to acquire a holding company comprising an office interior design and build specialist and a commercial moving company.

Benefitting from almost two decades of trading, this group of businesses has cultivated a reputation for professionalism and expertise, with a client roster featuring household names across a range of industry sectors. The respective companies have carried out work with organisations ranging from a handful of people through to thousands of employees.

The businesses serve a wide customer base spanning various industries including commercial property, financial services, retail, pharmaceutical, food manufacturing and engineering.

These companies have developed into strong individual businesses with complementary offerings. The commercial moving company caters for the moving needs of its business clients, from organising the logistics of moving and storing office furniture and IT equipment, to providing packaging services and storage space.

The office fit out company delivers a range of office interior design and refurbishment services. This bespoke service is carried out by an experienced and creative team, designing work environments that reflect their clients' organisational values and functional requirements.

The office fit out company also has a number of well-established relationships with office furniture designers and manufacturers, ensuring a range of furnishing options to complete the aesthetic of client workspaces.

The companies within the group benefit from consistent sales pipelines through well-established and proven business models. Both businesses are positioned for further geographical growth in the UK market, with operational and marketing infrastructures to support this growth already in place.



Highlights

- Longstanding trading record of almost two decades.
- Profitable business with a consistent sales pipeline.
- Client base of well recognised, high-profile brands.
- Industry agnostic with a client base spanning key commercial sectors.
- Solid portfolio of high quality, creative interior solutions.
- Significant high margin recurring furniture and IT storage services.

Financial Overview

Y/E: 30 th Jun	2019	2020	2021	2022
Sales revenue	£3,262,237	£3,110,070	£2,510,769	£3,662,371
Gross profit	£760,422	£795,401	£895,988	£1,071,797
<i>Percentage</i>	23%	26%	36%	29%
Adjusted EBITDA	£67,047	£38,630	£185,408	£424,681
<i>Percentage</i>	2%	1%	7%	10%

Adjusted EBITDA accounts for directors' remuneration and replacement costs.

The vendors are confident of the ongoing demand for their services despite the current economic climate and expect to achieve annual revenue of £2.8m in the next financial year, YE 30 June 2023

Offers Invited