



HMS132 – Building Services & MEPH Consultancy For Sale – London UK

An opportunity has arisen to acquire a building services consultancy based in London.

Benefitting from over a decade of trading, this dynamic company has built a diverse portfolio of Blue-Chip client projects across a wide spectrum of sectors, including Education, Industrial, Leisure and Retail.

Driven by the values of innovation and engineering expertise, this company works directly with its clients, as well as through well-established contractor relationships. The company's client base is derived from across the UK, throughout Europe and globally and features leading tech brands, household-name financial service providers and major retailers.

The business service offering focuses on the key areas of mechanical, electrical, and public health (MEPH) consulting. The company has the ability to deliver large scale projects with a highly detailed, coordinated, approach to design drawings. Its wide expertise enables the provision of services including Detailed Design from Stage 1 through to 4c; Design Monitoring and Guardian roles; Design Audits; Value Engineering Options and Technical Due Diligence Surveys and Reports.

The company has achieved a substantial portfolio of successfully completed projects with high profile clients. These projects include essential components of large-scale projects, such as power infrastructure and lighting for residential and commercial premises; provision of CCTV, security and access systems; Cat A and Cat B fit outs and the reviewing of design and installation of electrical systems for a major retail distribution facility.

With a solid reputation and trading record within a wide range of sectors, this profitable business is well-positioned to generate further significant growth through its talented and qualified design, mechanical and electrical engineering team.

Highlights

- Highly reputable M&E / MEPH building services consultancy.
- Over a decade of trading.
- Diverse portfolio of Blue-Chip client projects across a wide spectrum of sectors.
- Experienced and talented team of Designers and Engineers.
- Thriving portfolio of large scale commercial and residential projects.



Financial Overview

FY	2019	2020	2021	2022	2023	2024 (F/C)
Sales revenue	£1,849,664	£1,390,918	£1,005,816	£1,357,026	£2,012,722	£2,200,000
Gross profit	£1,388,922	£1,059,120	£811,379	£958,237	£1,330,103	£1,500,000
<i>Percentage</i>	<i>75%</i>	<i>76%</i>	<i>81%</i>	<i>71%</i>	<i>66%</i>	<i>68%</i>
Adjusted EBITDA	£356,710	£97,442	-£7,333	£33,322	£475,046	£582,400
<i>Percentage</i>	<i>19%</i>	<i>7%</i>	<i>-1%</i>	<i>2%</i>	<i>24%</i>	<i>26%</i>

Offers Invited