

HIM282 – Domestic & Commercial Drainage & Plumbing Company for Sale – Midlands UK

Executive Summary

An excellent opportunity has arisen to acquire a domestic and commercial drainage and plumbing company based in the Midlands. In just over 10 years of trading, the business has attained a solid reputation for delivering commercial services to a range of local authorities, county councils and commercial property developers.

The company's range of services include camera surveys with crawler systems, excavations, non-licensable removal of asbestos and emergency repairs. In terms of civil works carried out, the business has also developed expertise in civil engineering, CCTV installations and cleansing works.

The company has built an efficient team, with an Excavation Crew and Lining Crew supporting the technical side of the business. The team also benefits from an established administrative and contracts management structure. Staff development is also a key aspect to company culture, with a training and development programme and employee pension scheme in place.

Having developed a stable client base and expertise in the commercial market, this dynamic business is poised for a new stage of growth, with opportunities to expand to additional UK counties, local councils and property and infrastructural development projects

Highlights

- 10+ years of trading history.
- Client base of local authorities, county councils and commercial property developers.
- Highly skilled Excavation and Lining Crews.
- Established administrative and contract management structure.
- Commercial expertise in civil engineering, CCTV installations and cleansing works.

Financial Overview

Y/E: 30 th Nov	2016	2017	2018	2019 (FCT)
Sales revenue	£1,045,215	£1,461,315	£2,401,040	£2,352,697
Gross profit	£391,428	£523,880	£788,521	£802,841
<i>Percentage</i>	37%	36%	33%	34%
Adjusted EBITDA	£95,839	£184,120	£320,719	£320,974
<i>Percentage</i>	9%	13%	13%	14%

Offers invited