



HJD203 – Document Storage Business for Sale – London

Executive Summary

An opportunity has arisen to acquire a successful document storage business based in London.

Established in the mid-1980s, the business has developed a solid service-related track record, resulting in a diverse, long-standing and loyal customer base. With the majority of customers located within and around Central London, the business is offered as an asset and goodwill sale and includes the transfer of the client list and service contracts.

Operating from Southeast London the business provides a secure document storage and retrieval facility. Customers benefit from using the vendor's online software resource for collections and retrievals and are currently engaged on 1-5 year rolling contracts.

This business presents a highly attractive opportunity for a similar storage business to acquire a profitable, cash generative business requiring minimal management.

Highlights

- Well-established document storage and retrieval business
- Solid SME customer base
- Customers located within and around Central London
- Profitable and cash generative
- Customer base engaged with business on 1-5 year rolling contracts
- Low staff cost structure requiring minimal management

Financial Overview

<i>Year ending 31/12</i>	<i>2016</i>	<i>2017</i>	<i>2018</i>	<i>Forecast 2019</i>
Sales revenue	£488,716	£344,382	£406,283	£200,000

Offers invited