



HFHo60 – Project Management, Architectural & Building Surveying Consultancy - Housing Sector Company For Sale

Business Summary

- Outstanding opportunity to acquire a long established project management, architectural and building surveying consultancy to the housing sector.
- Founded in 1973, the company has two offices in South East England serving housing associations, local authorities, developers and contractors across the UK.
- Leading innovator in social and affordable housing with high level knowledge on all aspects of planning, design and build processes.
- Offers a range of integrated services which can be commissioned individually or as part of an all-inclusive consultancy service.
- Specialist in sustainability, providing expert advice on its implementation throughout the planning, procurement and construction process.
- Strong environmental policy.
- Extensive and diverse client base including some of the UK's leading housing associations, local authorities and contractors.
- High client retention rates.

Services

- Project Management
- Architectural Services
- Building Surveying
- Stand-alone Services including Principal Designer, Party Wall Matters and Energy Assessments.

Premises

- Main 3,000 sq. ft. office in the South East of England.
- Leasehold - rent £57,038 per annum



Employees

- Two Directors plus 17 full-time members of staff including Project Managers, Architects, Architectural Technicians and Building Surveyors.

Reason for sale

- The vendors wish to retire and to allow a new owner to take the business to the next level. They are prepared to work with the new owners for a smooth transition and to help to continue to develop the business.

Financial overview

<i>Year ending 31st March</i>	<i>2012</i>	<i>2013</i>	<i>2014</i>	<i>2015</i>	<i>2016 Draft</i>
Sales revenue	£1,860,025	£1,816,168	£2,030,745	£2,108,449	£2,252,688
Gross profit	£907,534	£881,013	£1,024,491	£956,776	£1,147,203
<i>Percentage</i>	49%	49%	50%	45%	51%
Adjusted EBITDA	£432,395	£446,895	£503,088	£453,893	£576,781
<i>Percentage</i>	23%	25%	25%	22%	26%

- The adjusted EBITDA is stated having paid an estimated replacement cost of £200k for the directors.

Offers Invited